

CLINICAL
DIRECTOR EAST COAST
(FULL-TIME,
USA)

LOCATION:

East Coast, United States

TRAVEL REQUIREMENT:

Extensive travel across the East Coast and

occasionally nationwide

DEPARTMENT: Clinical Affairs & Sales

Enablement

REPORTS TO: TRI® President USA

About TRI® Dental Implants

TRI® Dental Implants is a fast-growing, innovation-driven dental implant company from Switzerland. With our breakthrough matrix® implant – the world's first implant designed for 100% digital, cement-free, and abutment-free workflows – we are redefining simplicity and performance in digital implantology. We're proud to be a team of smart rebels who dare to challenge the status quo.

Your mission

As Clinical Director – East Coast, you're not just training. You're elevating. Empowering. Bridging tech with clinical excellence. You'll be the go-to clinical expert for our customers, ensuring every dentist and lab feels confident, supported, and excited about what's possible with TRI.

Key Responsibilities

Clinical Onboarding

Deliver in-person clinical onboarding for both surgical and restorative workflows to new TRI users in the USA, with a strong focus on real-life chairside guidance and confidence-building.

Congoing Customer Support

Serve as a trusted clinical advisor via phone, email, text, or virtual sessions to ensure long-term customer success and satisfaction.

Training and Enablement

Conduct hands-on clinical training for TRI USA sales teams to strengthen their understanding of digital workflows and implant procedures.

Consultation & Problem Solving

Support TRI USA employees with consultative coaching on customer cases, product selection, and clinical best practices to enhance the overall customer journey.

Events & Representation

Represent TRI at key dental congresses, trade shows, customer events, and internal strategy meetings when required.

X Travel

Frequent travel is required across the East Coast and occasionally other regions for customer visits, trainings, and events.



What You Bring

- 💢 DDS, DMD or equivalent dental degree with active license to practice in the US (preferred)
- X High level IQ in digital technology: Intra Oral Scanning, 3D printing, photogrammetry, basic understanding of in office milling
- X Solid clinical experience in both surgical and restorative implantology
- X Strong communication and interpersonal skills; you love educating and empowering peers
- X Previous experience in training or clinical education (bonus if in the dental implant sector)
- X Self-motivation, high autonomy, and a passion for innovation in dentistry
- X Willingness to travel frequently and adapt to a fast-moving, entrepreneurial environment

- What We Offer X A key clinical leadership role in a company reshaping digital implantology
 - X Freedom to innovate, influence, and shape the TRI experience in the US
 - X Strong collaboration with an international team that moves fast and thinks big
 - X Opportunity to grow with one of the most dynamic implant brands on the market

READY TO BE PART **OF SOMETHING TRULY** PIONEERING?

Send your resume and a short note to: jobs@tri-implants.swiss