



We are  
looking for

## CLINICAL SUCCESS MANAGER (100%, EUROPE)

**LOCATION:**

Europe

**TRAVEL REQUIREMENT:**

Extensive travel across Europe,  
especially Italy & France

**DEPARTMENT:** Clinical Affairs & Sales  
Enablement

### About TRI® Dental Implants

TRI® Dental Implants is a fast-growing, innovation-driven dental implant company from Switzerland. With our breakthrough **matrix®** implant – the world's first implant designed for 100% digital, cement-free, and abutment-free workflows – we are redefining simplicity and performance in digital implantology. We're proud to be a team of smart rebels who dare to challenge the status quo.

### Your mission

As Clinical Success Manager, you're not just training. You're elevating. Empowering. Bridging tech with clinical excellence. You'll be the go-to clinical expert for our customers, ensuring every dentist and lab feels confident, supported, and excited about what's possible with TRI.

### Key Responsibilities

✕ **Clinical Onboarding**

Deliver in-person clinical onboarding for both surgical and restorative workflows to new TRI users, with a strong focus on real-life chairside guidance and confidence-building.

✕ **Ongoing Customer Support**

Serve as a trusted clinical advisor via phone, email, text, or virtual sessions to ensure long-term customer success and satisfaction.

✕ **Training and Enablement**

Conduct hands-on clinical training for TRI sales teams to strengthen their understanding of digital workflows and implant procedures.

✕ **Consultation & Problem Solving**

Support TRI employees with consultative coaching on customer cases, product selection, and clinical best practices to enhance the overall customer journey.

✕ **Events & Representation**

Represent TRI at key dental congresses, trade shows, customer events, and internal strategy meetings when required.

✕ **Travel**

Frequent travel is required across Europe (with focus on Italy & France) and occasionally other regions for customer visits, trainings, and events.

## What You Bring

- ✕ High level IQ in digital technology: Intra Oral Scanning, 3D printing, photogrammetry, basic understanding of in office milling
- ✕ Solid clinical experience in both surgical and restorative implantology
- ✕ Strong communication and interpersonal skills; you love educating and empowering peers
- ✕ Previous experience in training or clinical education (bonus if in the dental implant sector)
- ✕ Self-motivation, high autonomy, and a passion for innovation in dentistry
- ✕ Willingness to travel frequently and adapt to a fast-moving, entrepreneurial environment
- ✕ You're fluent in English, Italian, or French and feel at home communicating across cultures and markets

## What We Offer

- ✕ A clinical role in a company reshaping digital implantology
- ✕ Freedom to influence and shape the TRI experience
- ✕ Strong collaboration with an international team that moves fast and thinks big
- ✕ Opportunity to grow with one of the most dynamic implant brands on the market

**READY  
TO BE PART  
OF SOMETHING  
TRULY  
PIONEERING?**

Send your resume and  
a short note to:  
[\*\*jobs@tri-implants.swiss\*\*](mailto:jobs@tri-implants.swiss)