



WE ARE HIRING!
JOIN A FAST GROWING COMPANY



TRI Dental Implants AG is one of the fastest growing providers of high-quality dental implants in Switzerland. The innovative and high-quality implant solutions are available in the value segment in more than 50 countries worldwide. With an exceptional portfolio of high-quality products, excellent service and steady influx of innovations, we are able to generate more success for our partners and customers.

Become part of our successful team! We are looking for a:

Key Account Manager / Digital Workflow Consultant (100%)

Job Description:

- Win new key accounts
- Consult potential customers in how they can benefit from our products and workflows, especially within the digital workflow in modern dentistry
- Present our solutions during conventions and events
- Closely collaborate with our direct sales team as well as distributors, mainly as the go-to person regarding digitalization
- Maintain existing accounts through sales and service excellence and active counselling
- Provide market feedback for your customer segment into our R&D team for future innovation

Profile:

- Convincing appearance and strong communication & presentation skills
- Track record in winning key accounts and digitally oriented dentists
- Education and practical experience in the field of dental / lab
- Excellent know-how in digital dentistry
- Willingness to travel
- Teamplayer, proactive and pragmatic way of working
- Open-minded and communicative personality
- Excellent German and English skills, other languages are welcome

Have we triggered your interest?

If you are keen to join a dynamic and fast-growing company in the medical device industry, please send your written application to jobs@tri-implants.swiss. For questions please contact us at +41 32 510 1600.